

June, 2014

Dear Clarke Dealer,

We continue to drive to meet our product reliability standard and we understand that customers value the flexibility that onboard chargers provide. We have recently switched to an onboard charger supplier that has demonstrated improved reliability over our previous supplier.

Beginning Monday, June 16, the Focus[®] II Mid Size and Focus[®] II Rider automatic scrubbers began shipping from our distribution center with an improved onboard charger solution – the Delta-Q IC650.

The Focus[®] II MicroRider[™] equipped with the IC650 will be shipping in the near future.

If you have any end-user customers that have converted their machine to a shelf charger, and would like their onboard charger replaced, please contact Customer Care at 1-800-253-0367 for a warranty replacement.

Below are the onboard field service replacement kits:

Kit Name	Kit Part Number	List Price
Focus II Mid Size	56383870	\$1,159.00
Focus II MicroRider	COMING SOON	TBD
Focus II Rider	56383871	\$1,174.50

Additional information can be found on the Technical Service Bulletin, TSB-FC-2013-141.

With this new charger introduction, the temporary machine packages introduced in late 2013 will be discontinued over the course of the coming weeks. See the attached list for affected packages.

In 2014, we continue to work hard to provide you with reliable solutions for your customers. Thank you for your continued support as a Clarke Dealer.

Sincerely,



Kent Hemann
Technical Service Manager
Nilfisk-Advance, Inc.